

MONDAY 13 NOV

Communication & Leadership: Key Principles to an Entrepreneur's Success **n**

9:00am - 1:00pm
 Uxbridge

Networking Like A Boss! **n**

9:30am - 11:00am
 Whitby

Flag Raising **n**

11:30am - 12:30pm
 Whitby Library Celebration Square

How to Get More Business Using FB Ads: A Mini Workshop Guide for Beginners **m**

11:30am - 1:00pm
 Oshawa

Understanding Financial Statements **o**

1:30pm - 2:30pm
 Whitby

Protect your Intellectual Property from the Start! **o**

3:00pm - 5:00pm
 Whitby

Kick off Networking Event **n**

4:30pm - 6:30pm
 Whitby

Dollars and Saints **n**

6:30pm - 8:30pm
 Whitby

TUESDAY 14 NOV

Essential Marketing Strategies **m**

8:30am - 10:30am
 Sunderland

Why You? Distinguish Yourself in the Marketplace **m**

9:00am - 11:00am
 Whitby

Hiring Right the First Time **o**

11:00am - 12:30pm
 Oshawa

Growth Hacking **s**

11:30am - 1:00pm
 Whitby

Storytelling for Business Success **m**

1:00pm - 3:00pm
 Oshawa

WSIB Health and Safety **o**

3:00pm - 4:30pm
 Whitby

Brain Hacks to Boost Your Brand **m**

3:00pm - 5:00pm
 Oshawa

Membership 101 **n**

5:00pm - 7:00pm
 Oshawa

Networking After 5 **n**

5:00pm - 7:00pm
 Ajax

Entrepreneurial Journey... Keeping It Real **n**

5:30pm - 7:00pm
 Whitby

WEDNESDAY 15 NOV

Breakfast with Erin O Toole **n**

7:30am - 9:00am
 Clarington

Up Sales Talks **s**

8:00am - 9:30am
 Whitby

Why Workplace Mental Health Matters **o**

9:30am - 12:30pm
 Whitby

Value of Time Management - A Business Asset **o**

10:00am - 11:30am
 Whitby

How to Monetize Your Email List **m**

10:00am - 12:00pm
 Pickering

BACD Biz Lunch **n**

12:00pm - 2:00pm
 Whitby

Digital Harmony: Understanding Google Adwords **m**

1:00pm - 3:00pm
 Ajax

10 Ways to Secure Your Technology in Business **o**

3:00pm - 5:00pm
 Ajax

YouTube - Your Best Foot Forward **m**

5:30pm - 7:30pm
 Whitby

THURSDAY 16 NOV

Biz Fest Tradeshow **n**

9:00am - 3:00pm
 Ajax

Objection Busting 101 **s**

9:30am - 11:00am
 Whitby

Financial Master Class **o**

11:30am - 1:00pm
 Whitby

Now is the Best Time to be an Entrepreneur **n**

12:00pm - 1:00pm
 Ajax

Diversity Matters **o**

1:30pm - 3:00pm
 Whitby

Plan for a Winning Website **m**

3:30pm - 5:00pm
 Whitby

Membership Matters **n**

4:00pm - 6:00pm
 Ajax

2017 Peter Perry & Business Achievement Awards **n**

6:00pm - 10:00pm
 Whitby

FRIDAY 17 NOV

Disruptive Marketing **m**

9:00am - 10:30am
 Whitby

Community ILab Grand Opening **n**

9:00am - 6:00pm
 Oshawa

Anatomy of a Contract **o**

9:30am - 11:30am
 Ajax

Standing Out in a Saturated MarketPlace **m**

10:30am - 12:00pm
 Oshawa

What are the Differences Between SEO and PPC? **m**

10:45am - 12:15pm
 Whitby

Smartphone Video Marketing for Small Business **m**

12:30pm - 2:00pm
 Whitby

The Google Toolkit **m**

1:00pm - 3:00pm
 Ajax

Goal Genius **s**

2:30pm - 4:00pm
 Whitby

Wrap up - Do it in Durham 2017! **n**

4:00pm - 6:00pm
 Whitby